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Mr.
Michael K. Powell
Chairman Commissioners
FEDERAL COMMUNICATIONS COMMISSION (FCC)
1919 M Street N. W.
Washington D.C. 20554
USA

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JAN 15 2003

Federal Communications Commission
Office of the Secretary

Dear Sir:

In accordance with the approval of the XLVII Meeting of the Board of Directors of the Association of Andean Community Telecommunications Enterprises (ASETA), it is my duty to let you know that our Member Companies are concerned with the content of FCC's document dated October 10th, related to the revision of your policies on the commercial relations between operators from your country and from abroad for the international phone service.

This concern is based on the following considerations:

- FCC's proposal does not consider the international regulation that are in force, as established by the ITU, nor the agreements established at the WTO, which were inspired by the adoption of multilateral principles and standards for the development of the international service trade that would contribute to the development of world economy.
- The adoption of these unilateral standards affects the international trade of these services, as well as injuring the sovereignty of our countries, causing conflicts and damages that hinder the development of these services, and consequently the economy of our companies and countries.
- The reality of our markets is not being recognized, which have reached high levels of penetration and thus of competitiveness, and neither is the regulating and controlling nature of our National Telecommunications Authorities.
- In the way these standards are being proposed, they do not assure equal treatment and transparency.

As you can see, these reasons are extremely important for your decision making and thus I would greatly appreciate it if you consider them.

Consequently, hereinafter are our opinions on the issues that you queried publicly:

1. Possible reform of the ISP : This regulation should be eliminated.

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2. Continuity of the ISR and of the Benchmarking : This regulation should be eliminated.
3. Possible regulation of foreign mobile termination rates: It should not be regulated.
4. Level of competition in the foreign markets: In accordance with the agreement entered into by the national and community authorities (Decision 462), the whole telecommunications service market should be open from January 1st, 2002.

Please accept this expression of our permanent will to establish a constructive dialogue with your Institution, as well as our highest considerations.

Sincerely yours,

Ing. Marcelo López Arjona
SECRETARY GENERAL
ASETA